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**PRESS RELEASE**

**KAIROS AND ENGADINE PARTNERS ARE TO ENTER INTO STRATEGIC COOPERATION  
MARCELLO SALLUSTI TO BE APPOINTED AS NEW CHIEF INVESTMENT OFFICER OF  
KAIROS INVESTMENT MANAGEMENT LTD  
A NEW CO-BRANDED EUROPEAN-FOCUSED RANGE OF FUNDS TO BE DEVELOPED**

Kairos Investment Management Ltd, the London-based subsidiary of Kairos Group and Engadine Partners LLP, a London-based independent asset manager specialised in offering alternative investment solutions, are to sign shortly a cooperation agreement aimed at strengthening and leveraging their investment expertise and distribution networks.

Through this cooperation, Kairos will strengthen the business of Kairos Investment Management Ltd, the Group's subsidiary specialised in the management of alternative funds, thereby also enhancing its European long-short offering. Marcello Sallusti, founder of Engadine Partners, will become Chief Investment Officer (CIO) of Kairos Investment Management Ltd while retaining his responsibilities as CIO of the current Engadine funds.

The cooperation agreement foresees the joint development of new co-branded products based on the investment strategy pursued by Engadine. Going forward, Kairos Investment Management Ltd will act both as investment manager and management company of the Engadine Equity Funds, a long-short equity strategy with a European focus, which represents the preferred choice of US institutional clients.

**Alberto Castelli, CEO of Kairos Group**, has commented, "The cooperation with Engadine Partners represents an important milestone for the positioning of Kairos as a leading active alternative asset manager. Thanks to the pooling of our investment management capabilities, our offering will become even more distinctive. I am confident that the strategic cooperation between the two companies, who share the same entrepreneurial culture and values, will result in a strong foundation and enable us to successfully tackle upcoming business opportunities."

**Marcello Sallusti, Founder of Engadine Partners and new CIO of Kairos Investment Management Ltd**, added: “I believe in the cooperation with Kairos because we share the same management DNA and I am convinced that together we can further strengthen our position in London, which will remain one of the most important international financial hubs. We undertook a path of growth and innovation and we are excited to be able to combine our mutual competences in order to continue offering solutions to the international market.”

## **Kairos**

*Kairos, a Julius Baer Group company led by Alberto Castelli as Chief Executive Officer, was founded in 1999 as an entrepreneurial initiative in the asset management industry sector. With EUR 4.8 billion worth of assets under management by end of 2020 and its own offices in Milan, Rome, Turin and London, it offers a select platform of services and investment solutions for private investors, professional players and institutional clients. Kairos is a point of reference both in asset and wealth management. Its asset management activities are characterised by a flexible management methodology, orientated towards performance and risk control, while its wealth management service offers effective responses to financial and asset management needs. Majority shareholder Julius Baer, the leading Swiss wealth management group and a premium brand in the global wealth management industry, also contributes to enhancing the investment boutique business model at European level. The participation of some of Kairos' top managers in the share capital of the company strengthens the complete alignment of interests with clients. Kairos intends to position itself in the market as a leader in product innovation, anticipating with foresight the new investment trends that will impact our future.*

[www.kairospartners.com](http://www.kairospartners.com)

## **Engadine Partners LLP**

*Engadine Partners LLP is a London based, FCA authorised, Investment Firm managing a European-biased strategy, utilizing a bottom up, research driven investment approach. The equity long/short strategy comprises a high conviction long book driven by intense fundamental company analysis with long term holding periods, complemented by an alpha short book. The emphasis on Europe utilises the investment team's extensive experience, whilst retaining the agility to invest across geographies, sectors and a wide market cap range.*

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