

PRESS RELEASE

KAIROS GOES AHEAD WITH ITS PRIVATE BANKER TEAM GROWTH PLAN

LORELLA GALLIENI JOINS THE ROME OFFICE AS NEW MEMBER OF THE TEAM

Kairos, investment boutique active in the asset management and wealth management sector, announces the appointment of Lorella Gallieni as new member of its team of private bankers, confirming the goal of Kairos to strengthen the business unit dedicated to wealth management. Lorella Gallieni, who has over twenty years of experience in the private banking and wealth management area of Monte dei Paschi di Siena group, will be based in Kairos offices in Rome.

The strengthening of the wealth management team is one of the strategic pillars of Kairos' three-year business plan. By confirming its business model, based on the integration of asset management and wealth management, Kairos aims to double its assets and offer its clients an increasingly tailor-made, innovative and flexible service.

Lorella Gallieni, 48 years old, graduated in Economic and Banking Sciences from the University of Siena, has over twenty years of experience in Monte dei Paschi di Siena group.

She joined MPS Capital Services in 2002, a competence centre in Investment Banking, Capital Markets and Structured Finance. In 2007, she joined the Bank, first in the Wealth Management area in Milan as a specialist in the offer of structured products, and then in Rome, first in the Commercial-Private Area as advisor to affluent asset managers and later in the Private Banking area-Family Office Centre as Private Banker.

Caterina Giuggioli, Sales Director of Kairos, commented: "It's with great proud that I welcome Lorella in our Rome's team. Lorella has a long professional career in wealth management and a solid commercial experience reinforced by a strong product know-how. Her knowledge of Rome's local marketplace represents a strategic value for the growth of our business in Rome which is an important goal for us. Given our leadership position in the Italian market, I strongly believe that to offer excellent products and services to our customers can really makes the difference, especially in this unique historic moment for our country".

Kairos

Kairos, a Julius Baer Group company led by Alberto Castelli as Chief Executive Officer, was founded in 1999 as an entrepreneurial initiative in the asset management industry sector. With EUR 5.6 billion worth of assets under management as at December 2021 and its own offices in Milan, Rome, Turin and London, it offers a select platform of services and investment solutions for private investors, professional players and institutional clients. Kairos is a point of reference both in asset and wealth management. Its asset management activities are characterised by a flexible

management methodology, orientated towards performance and risk control, while its wealth management service offers effective responses to financial and asset management needs. Majority shareholder Julius Baer, the leading Swiss wealth management group and a premium brand in the global wealth management industry, also contributes to enhancing the investment boutique business model at European level. The participation of some of Kairos' top managers in the share capital of the company strengthens the complete alignment of interests with clients. Kairos intends to position itself in the market as a leader in product innovation, anticipating with foresight the new investment trends that will impact our future.

www.kairospartners.com

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