

Milan, 17 March 2022

**PRESS RELEASE**

**KAIROS: PAOLO MARIA COSMELLI JOINS THE WEALTH MANAGEMENT DEPARTMENT**

Kairos, investment boutique active in the asset management and wealth management sectors, announces the appointment of Paolo Maria Cosmelli as new member of its Wealth Management department.

Paolo Maria comes from Azimut Wealth Management, where he was Managing Director for Key Clients.

He joined Azimut in 2007 and has held various roles over the years, always in the area of recruiting advisors and private bankers, and their coordination and training. In 2015 he has been appointed Head of Sales and Recruiting of the Wealth Management Division. Previously, he worked for Bloomberg LP first as Sales Relationship Manager and then as Country Manager and fixed income electronic trading Specialist.

He holds a degree in Law from the University of Camerino.

**Paolo Maria Cosmelli** has declared: "After a long professional career in Azimut Wealth Management where I have actively contributed to its establishment up to assuming the commercial responsibility, I am ready for a new challenge. Kairos is focused on values such as attention to people, respect and teamwork in which I do also believe. These values, together with talent and entrepreneurial spirit, certainly represent solid foundations for a prosperous future".

**Caterina Giuggioli, Sales Director of Kairos**, has commented: "I have been knowing Paolo for a long time, he is a very experienced manager and I am truly happy he decided to join Kairos at such an important time for the growth of our business. In line with our business plan, Paolo's expertise will strengthen our team and I am sure he will be able to give a significant contribution to a further development of the Division".

**Kairos**

*Kairos, a Julius Baer Group company led by Alberto Castelli as Chief Executive Officer, was founded in 1999 as an entrepreneurial initiative in the asset management industry sector. With EUR 5.6 billion worth of assets under management as at December 2021 and its own offices in Milan, Rome, Turin and London, it offers a select platform of services and investment solutions for private investors, professional players and institutional clients. Kairos is a point of reference both in asset and wealth management. Its asset management activities are characterised by a flexible management methodology, orientated towards performance and risk control, while its wealth management service offers effective responses to financial and asset management needs. Majority shareholder Julius Baer, the leading Swiss wealth management group and a premium brand in the global wealth management industry, also contributes to enhancing the investment boutique business model at European level. The participation of some of Kairos' top managers in the share capital of the company strengthens the complete alignment of interests with clients. Kairos intends to position itself in the market as a leader in product innovation, anticipating with foresight the new investment trends that will impact our future. [www.kairospartners.com](http://www.kairospartners.com)*

**For further information about Kairos:**

Image Building  
Cristina Fossati, Luisella Murtas, Laura Filosi  
Tel. 02/89011300  
Email: [kairos@imagebuilding.it](mailto:kairos@imagebuilding.it)