

PRESS RELEASE

KAIROS STRENGTHENS ITS TOP MANAGEMENT TEAM WITH THE APPOINTMENT OF MAURILIO MARIA PACE AS GENERAL MANAGER AND MANAGING DIRECTOR OF SALES AREA

Kairos, investment boutique active in the asset management and wealth management sectors, announces the appointment of Maurilio Maria Pace as General Manager. He will directly report to the Group CEO Alberto Castelli and support him in the definition of business development strategies.

Mr. Pace has been also appointed member of Kairos Partners SGR's Board of Directors and Managing Director of the Sales area.

His appointment marks the completion of the re-organisation phase of the entire company structure, aimed at rationalising processes, improving flows and making the activities of the various operational functions more efficient.

In particular, Pace will be responsible for the full Sales Department, which will remain focused on private banking, institutional clients and wholesales, and which now includes the "Marketing and Communication" and "Product Development" units. The objective of this new commercial structure is a more organic and synergic management of strategies and activities for the development and promotion of services and products provided by the SGR.

Maurilio Maria Pace, graduated in Economics and Business at Bocconi University in Milan, from 1996 to 2013 worked in JP Morgan where, after joining the company as a trader, he started a brilliant career up to reaching the role of Head of Rates Sales for Europe, Middle East and Africa market. He then chose to take up an entrepreneurial path outside the finance industry, enriched by a strong philanthropic commitment.

Maurilio Maria Pace, General Manager and Managing Director of Kairos Partners SGR, has declared: "It is with great enthusiasm that I have decided to come back operating in the asset management sector and accept this challenge. I have always appreciated Kairos for its demonstrated abilities and to innovate throughout its twenty-year history, while remaining always faithful to its identity and its business model, which still makes Kairos distinctive in Italy. Over the last few months, I had the opportunity to know this company a little more closely, and I have been able to perceive not only its value, but also its unexpressed potential, which I firmly believe will allow us to look to the near future with promising expectations. I would like to thank Alberto Castelli and the entire Board of Directors for their trust in appointing me this important role".

Alberto Castelli, CEO of Kairos Group, has commented: "The arrival of Maurilio Maria Pace is undoubtedly an important step in the new direction of Kairos, which I have the honour to lead together with a well-established team of professionals in the Italian asset management industry. Investing in talent is one of the strategic levers on which Kairos continues to focus to pursue its growth objectives and, with this in mind, we are happy that Maurilio has decided to join us. I am sure that his in-depth experience in the sector and his acknowledged professionalism, together with his undisputed leadership skills, will make the difference, especially in such a complex historical moment and in this strategically decisive phase for our company".

Kairos

Kairos, a Julius Baer Group company led by Alberto Castelli as Chief Executive Officer, was founded in 1999 as an entrepreneurial initiative in the asset management industry sector. With EUR 5.6 billion worth of assets under management as at December 2021 and its own offices in Milan, Rome, Turin and London, it offers a select platform of services and investment solutions for private investors, professional players and institutional clients. Kairos is a point of reference both in asset and wealth management. Its asset management activities are characterised by a flexible management methodology, orientated towards performance and risk control, while its wealth management service offers effective responses to financial and asset management needs. Majority shareholder Julius Baer, the leading Swiss wealth management group and a premium brand in the global wealth management industry, also contributes to enhancing the investment boutique business model at European level. The participation of some of Kairos' top managers in the share capital of the company strengthens the complete alignment of interests with clients. Kairos intends to position itself in the market as a leader in product innovation, anticipating with foresight the new investment trends that will impact our future. www.kairospartners.com

For further information on Kairos:

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